

**UNIVERSITY OF BRESCIA POINT OF VIEW**

**First Year: UNIBS Students in MAINZ**

**Master of Arts International Business (MA.IB)**

	ECTS
Leadership and Human Resources Management	5
Quantitative Analytical Methods	5
Business Research	5
Financial Reporting	5
International Business Environment	5
Digital Transformation	5
International Corporate Finance	5
Strategic Management	a
International Marketing	5
International Business Law	5
Export Management	5
Applied Project	10
	<b>60</b>

**Equivalences in Master of Management-International Business-UNIBS**

	CFU
Leadership & complex organization	6
Quantitative methods for economics and business 1/2 (2)	4,5
Quantitative methods for economics and business 1/2 (2)	4,5
Financial statement analysis 1/2	5
International economic environment for business 1/2 (2)	5
Insegnamenti a scelta	6
Financial management (2)	6
Insegnamenti a scelta	6
International marketing (1/2)	5
Business contract law	6
International marketing (1/2)	4
International economic environment for business 1/2 (2)	4
Financial statement analysis 1/2	4
	<b>66</b>

**Second Year: UNIBS Students in UNIBS**

**Master of Management-International Business-UNIBS**

	CFU
History of global business (1)	9
Marketing advanced	6
International economics (1)	9
Supply chain and transportation management	12
Laboratorio Global Marketing Research	2
Tesi di laurea	16
	<b>54</b>

**Equivalences in Master of Arts International Business (MA.IB)**

	ECTS
Option 1	5
Option 2	5
Option 3	5
Option 4 + Option 5	10
<i>no transfer</i>	
Master Thesis	30
	<b>55</b>

Sum of Credits earned in Mainz	66
Sum of Credits earned in Brescia	54
<b>Total</b>	<b>120</b>

**NOTA BENE**

1. Gli esami di HISTORY OF GLOBAL BUSINESS (9 CFU) e INTERNATIONAL ECONOMICS (9 CFU), sono del primo anno a Unibs ma non sono compresi nel percorso di Mainz, pertanto gli studenti devono sostenerli al secondo anno a Brescia.

2. Gli esami di QUANTITATIVE METHODS FOR ECONOMICS AND BUSINESS (9 CFU), INTERNATIONAL ECONOMIC ENVIRONMENT FOR BUSINESS (9 CFU), e FINANCIAL MANAGEMENT (6 CFU), del secondo anno Unibs sono equivalenti a insegnamenti previsti al 1 anno a Mainz, quindi gli studenti non li sosterranno a Brescia