



UNIVERSITÀ
DEGLI STUDI
DI BRESCIA

THIS ANNEX A to the CALL FOR ADMISSION, TRANSLATED INTO ENGLISH, IS AN UNOFFICIAL COPY OF THE ORIGINAL. THE ONLY COPY OF LEGAL VALUE IS THE OFFICIAL DOCUMENT IN ITALIAN LANGUAGE

ANNEX A - PhDs PROGRAMMES DATA SHEETS

PhD PROGRAMME IN ANALYTICS FOR ECONOMICS AND MANAGEMENT - AEM	
Scientific areas	Area 01 (Mathematics and Informatics) Area 13 (Economics and Statistics)
Macro areas	01/A – Mathematics 13/A – Economics 13/B - Business Administration and Management 13/D - Statistics and Mathematical Methods for Decisions
Duration	3 years
Starting date	November 1 st , 2024
Proposing Structure	Department of Economics and Management
Coordinator	Prof.ssa Giorgia Oggioni
Curricula	None
Admission requirements	<p>All University Degrees of the type enlisted below are eligible</p> <p>A University degree achieved in Italy, such as University Degree (Italian Laurea) achieved pursuant to the Italian academic system prior to Ministerial Decree 509/1999, amended with Ministerial Decree 270/2004; equivalent Advanced Degree (Italian Laurea Specialistica) / Master's Degree (Italian Laurea Magistrale) or any equivalent academic Master Degree achieved from foreign Universities.</p> <p>For PhD admission purposes only, the equivalence between degrees awarded abroad and the Italian degrees will be assessed by the Board of Examiners.</p> <p>The eligibility of the foreign university degree is ascertained by the Board of Examiners of the selection procedure of the PhD Programmes, in compliance with the legislation in force in Italy and in the country where the university degree was awarded, as well as by the Treaties or international agreements on recognition of university degrees for the continuance of studies.</p> <p>Bachelor's Degrees are not admitted.</p> <p>Undergraduates can apply for admission, but they must have passed the degree examination by the start date of the PhD Programme activities: these candidates are required to provide the marks of the exams taken during their undergraduate career.</p> <p>Proficiency in English is required. This is verified through the interview.</p>
Total number of available posts	n. 9 - n. 7 posts benefiting of a scholarship/other forms of financial support and - n. 2 posts without scholarship/other forms of financial support
Out of which reserved posts	- n. 2 - A maximum number of 6 posts in all PhD Programmes, financed by maintenance allowance, are reserved to candidates of



	Pakistani citizenship , in compliance with the MoU signed by <i>The Higher Education Commission, Government of the Islamic Republic of Pakistan</i> (hereinafter referred to as HEC Pakistan) and by the University of Studies of Brescia on 03 December 2020.
Number of scholarships / or equivalent financial support	n. 3 for ordinary posts for EU and no EU citizens not having a research topic
Posts linked to a research topic (among those already available)	<p>- n. 1 post for candidates being private and public administration employees that envisage the upholding of the salary treatment promoted by the society SYRTO SRL, on the research topic: “<i>Analisi delle interconnessioni tra imprese non finanziarie e dinamiche macro-finanziarie / Analysis of the interconnections between non-financial companies and macro-financial dynamics</i>”.</p> <p>- n. 1 ordinary post for EU and no EU citizens co-financed by the University of Brescia and the Italian NPRR National Recovery and Resilience Plan - Next Generation EU Fund Ministerial Decree n. 629/2024 on Public Administration, having the research topic: “<i>Data science for the public sector: supporting decision-making for better targeted policies</i>”</p>
Selection Procedure	
Evaluation of Curriculum Vitae and academic / professional history / Publications, etc.	<p>The candidate must upload her/his curriculum vitae organized as follows:</p> <p>Personal data.</p> <p>Study Programme:</p> <ul style="list-style-type: none"> - Name of the Master’s Degree; - Institution providing the Master’s Degree; - Degree grade (if the candidate is not yet graduated, she / he must provide the average exam grade, an extended abstract to the Master thesis and the degree exam prospected date or a document similar to the thesis drawn up during the foreign university course for candidates having an eligible University Degree achieved in a non-Italian University); - List of exams with the corresponding marks. <p>List of job experiences strictly related to the PhD Programme research topics.</p> <p>List of publications, including the Master thesis (or of a document similar to the thesis drawn up during the foreign university course for candidates having an eligible University Degree achieved in a non-Italian University) and working papers (5 publications at most).</p> <p>List of any other supporting documentation and qualifications that are relevant and useful for the admission evaluation process (5 documents at most).</p> <p>English language level.</p> <p>In addition to the curriculum vitae, the candidate must upload the following documentation:</p> <ul style="list-style-type: none"> - Publications, included the Master thesis (or of a document similar to the thesis drawn up during the foreign university course for candidates having an eligible University Degree achieved in a non-Italian University)



	<ul style="list-style-type: none"> - or the extended abstract of the Master thesis if the candidate is not yet graduated (complete document, 5 publications at most); - Copy of the supporting documentation and qualifications (5 documents at most); - English language certificate (if obtained); - At least one recommendation letter. <p>The maximum score for the evaluation of the documents and qualifications is 60 out of 100.</p> <p>Only candidates who score at least 36 points in the evaluation of their documents and qualifications will be admitted to the interview.</p>
Evaluation of a project proposal	Not envisaged
Interview	<p>The interview will be in English and will consist of:</p> <ul style="list-style-type: none"> - a presentation of the candidate's curriculum, background and Master thesis (or of a document similar to the thesis drawn up during the foreign university course for candidates having an eligible University Degree achieved in a non-Italian University) - about 10 minutes; - the assessment of the candidate's motivation to carry out research on the scientific areas covered by the PhD Programme; - the assessment of the candidate's aptitude to carry out research on the scientific areas covered by the PhD Programme; - the assessment of the candidate's proficiency of English. <p>The maximum score for the interview is 40 out of 100.</p> <p>Candidates may be allowed to be interviewed remotely with the use of a video conference application, pursuant to the prescriptions envisaged by Article 8, paragraphs 6 and 7 of the Call for Admission.</p> <p>Only candidates who score at least 24 points in the interview will enter the PhD Programme final ranking list of merit to be admitted to the PhD Programme.</p>
Place and date of interview	<p>The date (and, if needed, the place) of the interview will be published at least 20 days in advance on the UNIBS web site https://www.unibs.it/it/node/1078</p>
Academic contact information of the PhD Programme	Prof. Giorgia Oggioni, e-mail: giorgia.oggioni@unibs.it
Teaching and research PhD activity	https://permalink.unibs.it/phd/aem/en

PhD PROGRAMME IN BUSINESS & LAW INSTITUTIONS AND BUSINESS: VALUE, RULES AND SOCIAL RESPONSIBILITY	
Scientific areas	Area 12 (Law); Area 13 (Economics and Statistics); Area 14 (Political and Social Sciences)
Academic disciplines	IUS/01; IUS/04; IUS/07; IUS/09; IUS/21; SECS-P/03 ; SECS-P/06; SECS-P/07; SECS-P/08; SECS-P/10; SECS-P/12; SPS/09
Duration	3 years
Starting date	November 1 st , 2024
Proponent Structure	Department of Economics and Management
Coordinator	Prof. Nadia Maccabiani
Admission requirements	LMG/01 Law;



	<p>LM16 Finance; LM49 Planning and Management of Tourism Systems; LM56 Economic Sciences; LM63 Public Administration Studies; LM76 Economic Science for Environment and Culture; LM77 Business and Management; LM81 Sciences for Development Cooperation; LM88 Sociology and Social Research.</p> <p>A University Degree achieved in Italy (Italian Laurea) or a University Degree granted in Italy according to the Italian academic system prior to Ministerial Decree 509/1999, amended by the Ministerial Decree 270/2004. Equivalent Advanced Degree (Italian Laurea Specialistica) / Master's Degree (Italian Laurea Magistrale) or any equivalent academic Master's Degree granted by foreign Universities.</p> <p>With specific and exclusive reference to the PhD admission purposes, the equivalence, in terms of duration and contents, between degrees awarded abroad and Italian degrees will be assessed by the Admission Board. The eligibility of the foreign university degree is ascertained by the Admission Board of the selection procedure of the PhD Programme, in compliance with the legislation in force in Italy and in the country where the university degree was awarded, as well as pursuant to the Treaties or international agreements on recognition of university degrees for the continuance of studies.</p> <p>Bachelor's Degrees are not admitted.</p> <p>Undergraduates can apply for admission upon condition of the achievement of the Degree by the starting date of the PhD Programme activities: these candidates are required to submit the grades of the exams taken during their university career.</p> <p>Proficiency in English is required.</p>
Total number of posts available	<p>n. 8</p> <ul style="list-style-type: none"> - n. 6 posts benefiting of a scholarship / other forms of financial support and - n. 2 post without scholarship / other forms of financial support
Out of which reserved posts	<p>n. 2 - A maximum number of 6 posts in all PhD Programmes, financed by maintenance allowance, are reserved to candidates of Pakistani citizenship, in compliance with the MoU signed by <i>The Higher Education Commission, Government of the Islamic Republic of Pakistan</i> (hereinafter referred to as HEC Pakistan) and by the University of Studies of Brescia on 03 December 2020.</p>
Number of scholarships / or equivalent financial support	<ul style="list-style-type: none"> - n. 3 for ordinary posts for EU and no EU citizens not having a research topic
Posts linked to a research topic (among those already available)	<ul style="list-style-type: none"> - n. 1 ordinary post for EU and no EU citizens co-financed by the University of Brescia and the Italian NPRR National Recovery and Resilience Plan - Next Generation EU Fund Ministerial Decree n. 629/2024 on Public Administration, having the research topic: <i>"Economic and behavioral perspectives on pro-environmental behaviors in organizations: Understanding decision making and policy implications"</i>
Selection Procedure	
Evaluation of Curriculum Vitae/Publications, etc.	<p>Maximum score for curriculum vitae/publications: 30 out of 100</p> <p>Eligible qualifications:</p>



	<ul style="list-style-type: none"> - Master thesis (or a document similar to a thesis drawn up during the foreign university course for candidates having an eligible University Degree achieved in a non-Italian University) and the related University curriculum; - Scientific publications; - Any other supporting evidence that can be considered relevant and useful for the admission proceedings. <p>If the candidate is not yet graduated, the average grade of his/her university curriculum will be taken into consideration.</p> <p>The following step of the evaluation proceedings (i.e., the assessment of the research project) will be undertaken upon condition that the applicant receives at least 18 out of 100 at this stage.</p>
Evaluation of a project proposal	<p>Maximum score for the research project proposal: 30 out of 100</p> <p>The research project proposal must be submitted online jointly with the admission form.</p> <p>The research project must consist of a written proposal, either in Italian or in English, on topics related to the Sustainable Development Goals (SDGs - UN 2030 Agenda, https://sdgs.un.org/goals) or, in any case, argued in correlation with the SDGs, maximum length of 25,000 characters (spaces excluded), and shall be drafted according to the following requirements:</p> <ol style="list-style-type: none"> 1. Author 2. Title 3. Short literature review 4. Research questions and purposes 5. Methodology 6. References. <p>Only applicants who receive at least 18 out of 100 in the evaluation of their research proposal will be admitted to the interview.</p>
Interview	<p>Maximum score for the interview: 40/100</p> <p>The interview will focus on the discussion of the research project proposal and the candidate's curriculum vitae/publications. Furthermore, the interview also aims at assessing candidate's English proficiency.</p> <p>Applicants may be allowed to be interviewed remotely by video conference, pursuant to the prescriptions envisaged by Article 8, paragraphs 6 and 7 of the Call for Admission.</p> <p>At the end of the whole evaluation process, candidates with an overall score lower than 70 out of 100 will not be admitted to the PhD Programme.</p>
Place and date of the interview	<p>The scheduled dates for the interview are the following: July 22nd and 23rd, 2024, starting from 10.00 a.m (Italian Time), at Aula A3 (Room A3) in Contrada S. Chiara, Brescia, Italy.</p>
Contact information of the PhD Programme	<p>Prof. Nadia Maccabiani, Department of Economics and Management, email: nadia.maccabiani@unibs.it</p> <p>Dott.ssa Francesca Guerini, email: francesca.guerini@unibs.it</p>
PhD Teaching and research activity	<p>https://permalink.unibs.it/phd/bl/en</p>