

Annex 1a) Point of view of Valencia: UV students will spend 2 years (3rd and 4th) in UNIBS

1 YEAR: UV students at UV

UNIVERSITY OF VALENCIA	ECTS	UNIVERSITY OF BRESCIA	ECTS
Financial accounting	6	Contabilità generale e bilancio	9
Commercial law I	6	Diritto privato	9
Basic statistics	6	Economia aziendale	9
Introduction to business management	6		
Economic and business history	6	Storia economica	6
Introduction to BMA studies	6	Abilita informatiche	2
Introductory economics	6	Economia politica I	9
Microeconomics	6		
Mathematics I	6	Matematica generale	9
Mathematics II	6		
ENGLISH CERTIFICATION B2 GET AT UV*		Business English (b2)	9
total	60	total	62

*conseguido en la UV. Para alumnos de Brescia convalidar por optatividad genérica

2 YEAR: UV students at UV

UNIVERSITY OF VALENCIA	ECTS	UNIVERSITY OF BRESCIA	ECTS
Cost accounting	9	Analisi e contabilità dei costi	9
Strategic management	9	Economia e gestione delle imprese	9
Introduction to statistical inference	6	Statistica	9
Macroeconomics	6	Economia politica II	9
Marketing	6		
Financial mathematics	6	Matematica finanziaria e attuariale	6
Investment theory	6	Diritto commerciale	12
Introduction to taxation	6		
Economics of the EU and International Institutions	6	Diritto pubblico	6
total	60		60

3 YEAR: UV students at UNIBS 1 year

UNIVERSITY OF BRESCIA	ECTS	UNIVERSITY OF VALENCIA	ECTS
Organizzazione e gestione delle risorse umane	9	Labour Economy (OP)	4,5
Ricerca operativa	9	Distribution optimization (OP)	4,5
		Quality and environmental management (OP)	4,5

Innovazione e produzione industriale	9	Innovation management (OP)	4,5
Organizzazione aziendale	9	Methods for the analysis of corporate information and decision making (OP)	6
Economia degli intermediari finanziari	6	Bank analysis and management (OP)	6
Stage	3	Internships (compulsory)	20
Optional modules	12		
Prova finale	4	Final degree Project in Business Administration (compulsory)	10
total	61	total	60

4 YEAR (1 YEAR MASTER): UV students at **UNIBS 1 year**

UNIVERSITY OF BRESCIA	ECTS	UNIVERSITY OF VALENCIA	ECTS
Financial management SECS-P/08	6	Financing theory	6
International economics SECS-P/01	9	International business management	4,5
History of global business SECS-P/12	9	Spanish and Valencian Economy	6
STATISTICA PER IL MARKETING- Optional	6	Fundamentals of market research	4,5
		Econometrics	6
International marketing SECS-P/08	9	Marketing strategy	4,5
		Marketing communication (OP)	6
Financial statement analysis SECS-P/07	9	Corporate finance instruments (OP)	6
		Financial statement analysis	6
ECONOMIA DELLA TASSAZIONE - Optional	9	Corporate taxation	4,5
Leadership & Complex Organization SPS/09	6	Strategic management of human resources (OP)	6
total	63	total	60

Anexo 1 b) Point of view of Brescia: UNIBS students will spend 1 year and an half (2rd and 1st semester of the 3rd) in UV

1 YEAR: UNIBS students at UNIBS			
UNIVERSITY OF BRESCIA	ECT S	UNIVERSITY OF VALENCIA	ECT S
Contabilità generale e bilancio	9	Financial accounting	6
Diritto privato	9	Commercial law I	6
Economia aziendale	9	Basic statistics	6
		Introduction to business management	6
Storia economica	6	Economic and business history	6
Abilità informatiche	2	Introduction to BMA studies	6
Economia politica I	9	Introductory economics	6
		Microeconomics	6
Matematica generale	9	Mathematics I	6
		Mathematics II	6
Business English (b2)	9	ENGLISH CERTIFICATION B2 GET AT*	
total	62	total	60

*conseguido en la UV. Para alumnos de Brescia convalidar por optatividad genérica

2 YEAR: UNIBS students at UV 1 year

UNIVERSITY OF VALENCIA	ECT S	UNIVERSITY OF BRESCIA	ECT S
Cost accounting	9	Analisi e contabilità dei costi	9
Strategic management	9	Economia e gestione delle imprese	9
Introduction to statistical inference	6	Statistica	9
Macroeconomics	6	Economia politica II	9
Marketing	6		
Financial mathematics	6	Matematica finanziaria e attuariale	6
Investment theory	6	Diritto commerciale	12
Introduction to taxation	6		
Economics of the EU and International Institutions	6	Diritto pubblico	6
total	60		60

3 YEAR: UNIBS students at UV 1 semester

UNIVERSITY OF VALENCIA	ECT S	UNIVERSITY OF BRESCIA	ECTS
Labour Economy (OP)	4,5	Organizzazione e gestione delle risorse umane	9

Distribution optimization (OP)	4,5	Ricerca operativa	9
Quality and environmental management (OP)	4,5	Ricerca operativa	9
Innovation management (OP)	4,5	Innovazione e produzione industriale	9
Methods for the analysis of corporate information and decision making (OP)	6	Organizzazione aziendale	9
Bank analysis and management (OP)	6	Economia degli intermediari finanziari	6
total	30		42

3 YEAR: UNIBS students at UNIBS 2 semester			
UNIVERSITY OF BRESCIA	ECTS	UNIVERSITY OF VALENCIA	ECTS
Stage	3	Internships (compulsory)	20
Optional modules	12	Final degree Project in Business Administration (compulsory)	10
Prova finale	4		
total	19	total	30

4 YEAR (1 YEAR MASTER): UNIBS students at UNIBS			
UNIVERSITY OF BRESCIA	ECTS	UNIVERSITY OF VALENCIA	ECTS
Business Contract Law IUS/04	6	Financing theory	6
International economics SECS-P/01	9	International business management	4,5
History of global business SECS-P/12	9	Spanish and Valencian Economy	6
STATISTICA PER IL MARKETING-Optional	6	Fundamentals of market research	4,5
-----		Econometrics	6
International marketing SECS-P/08	9	Marketing strategy	4,5
International marketing SECS-P/08	9	Marketing communication (OP)	6
Financial statement analysis SECS-P/07	9	Corporate finance instruments (OP)	6
Financial statement analysis SECS-P/07	9	Financial statement analysis	6
ECONOMIA DELLA TASSAZIONE - Optional	9	Corporate taxation	4,5
Leadership & Complex Organization SPS/09	6	Strategic management of human resources (OP)	6
total	63	total	60

2 YEAR: UNIBS students at UNIBS			
UNIVERSITY OF BRESCIA	ECTS	UNIVERSITY OF BRESCIA	ECTS
International economic environment for business SECS-P/02	9	International economic environment for business SECS-P/02	9

Supply chain and transportation management (Supply chain management + Transportation management) MAT/09	12	Supply chain and transportation management (Supply chain management + Transportation management) MAT/09	12
Marketing-Advanced SECS-P/08		Marketing-Advanced SECS-P/08	6
Quantitative methods for economics and business SECS-S/06	9	Quantitative methods for economics and business SECS-S/06	9
Altre conoscenze utili per l'inserimento nel mondo del lavoro: Laboratorio Global Marketing Research SECS-P/08	2	Altre conoscenze utili per l'inserimento nel mondo del lavoro: Laboratorio Global Marketing Research SECS-P/08	2
Financial management SECS-P/08	6	Financial management SECS-P/08	6
Tesi di laurea	16	Tesi di laurea	16
total	60	total	60