



Università di Brescia

THIS ANNEX A to the CALL FOR ADMISSION, TRANSLATED INTO ENGLISH, IS AN UNOFFICIAL COPY OF THE ORIGINAL. THE ONLY COPY OF LEGAL VALUE IS THE OFFICIAL DOCUMENT IN ITALIAN LANGUAGE

ANNEX A - PhDs PROGRAMMES DATA SHEETS (Alphabetical Order)

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ANALYTICS FOR ECONOMICS AND MANAGEMENT - AEM	
Scientific areas	Area 01 (Mathematics and Informatics) Area 13 (Economics and Statistics)
Macro areas	01/A – Mathematics 13/A – Economics 13/B - Business Administration and Management 13/D - Statistics and Mathematical Methods for Decisions
Duration	3 years
Starting date	November 1st, 2026
Proposing Structure	Department of Economics and Management
Coordinator	Prof. Giorgia Oggioni
Curricula	None
Admission requirements	<p>All University Degrees of the type enlisted below are eligible</p> <p>A University degree achieved in Italy, such as University Degree (Italian Laurea) achieved pursuant to the Italian academic system prior to Ministerial Decree 509/1999, amended with Ministerial Decree 270/2004; equivalent Advanced Degree (Italian Laurea Specialistica) / Master's Degree (Italian Laurea Magistrale) or any equivalent academic Master Degree achieved from foreign Universities.</p> <p>For PhD admission purposes only, the equivalence between degrees awarded abroad and the Italian degrees will be assessed by the Board of Examiners.</p> <p>The eligibility of the foreign university degree is ascertained by the Board of Examiners of the selection procedure of the PhD Programmes, in compliance with the legislation in force in Italy and in the country where the university degree was awarded, as well as by the Treaties or international agreements on recognition of university degrees for the continuance of studies.</p> <p>Bachelor Degrees are not admitted.</p> <p>Undergraduates can apply for admission, but they must have passed the degree examination by the start date of the PhD Programme activities: these candidates are required to provide the marks of the exams taken during their undergraduate career.</p> <p>Proficiency in English is required. This is verified through the interview.</p>
Total number of posts available	<p>n. 8</p> <ul style="list-style-type: none"> - n. 7 posts benefiting of a scholarship/other forms of financial support and - n. 1 post without scholarship/other forms of financial support
Out of which posts without a research topic (among those already available)	<p>(CODES A1-A2-A3-A4)</p> <p>n. 4 for ordinary posts not having a research topic, financed by the University of Brescia</p>



<p>Out of f which posts linked to a research topic (among those already available)</p>	<p>(CODE B)</p> <p>n. 1 ordinary post for candidates being private and public administration employees that envisage the upholding of the salary treatment promoted by the company ANALYSIS S.P.A having a research topic in <i>“Equity Selection Tool: un approccio sistematico per lo screening di titoli azionari / Equity Selection Tool: A Systematic Approach to Stock Screening”</i>.</p> <p>(CODE C)</p> <p>n. 1 ordinary post for candidates being private and public administration employees that envisage the upholding of the salary treatment promoted by the company Sella Personal Credit S.p.A having a research topic in <i>“Algoritmi Quantistici Variazionali per Equazioni di Hamilton-Jacobi-Bellman ad Alta Dimensionalità nell’Hedging Dinamico e nelle Cartolarizzazioni / Variational Quantum Algorithms for High-Dimensional Hamilton-Jacobi-Bellman Equations in Dynamic Hedging and Securitization”</i>.</p> <p>(CODE D)</p> <p>n. 1 for ordinary post benefiting of a three-year contract of Apprenticeship in Advanced Training financed by the Company Greiner S.P.A., having a research topic in <i>“Modelli integrati di ottimizzazione e simulazione per la pianificazione dinamica dei fabbisogni produttivi e il rispetto delle date di consegna in contesti industriali complessi / Integrated optimization and simulation models for dynamic production planning and meeting delivery due dates in complex production systems”</i>.</p>
<p>Out of which posts not benefiting a scholarship (among those already available)</p>	<p>(CODES OSB1)</p> <p>- n. 1 post without scholarship / other forms of financial support</p>
<p>Selection Procedure</p>	
<p>Evaluation of Curriculum Vitae and academic / professional history / Publications, etc.</p>	<p>Maximum score for the evaluation of the documents and qualifications: 30 out of 100.</p> <p>The candidate must upload her/his curriculum vitae organized as follows:</p> <ol style="list-style-type: none"> 1) Personal data. 2) Study Programme: <ul style="list-style-type: none"> - Name of the Master’s Degree; - Institution providing the Master’s Degree; - Degree grade (if the candidate is not yet graduated, she / he must provide the average exam grade, an extended abstract to the Master thesis and the degree exam prospecting date or a document similar to the thesis drawn up during the foreign university course for candidates having an eligible University Degree achieved in a non-Italian University); - List of exams with the corresponding marks.



	<p>3) List of any other supporting documentation and qualifications that are relevant and useful for the admission evaluation process (at most 3 documents).</p> <p>4) List of publications, including the Master thesis (or of a document similar to the thesis drawn up during the foreign university course for candidates having an eligible University Degree achieved in a non-Italian University) and working papers (at most 3 publications).</p> <p>5) List of job experiences strictly related to the PhD Programme research topics.</p> <p>6) English language level (if any).</p> <p>In addition to the curriculum vitae, the candidate must upload the following documentation:</p> <ul style="list-style-type: none"> - The publications (complete document), included the Master thesis (or of a document similar to the thesis drawn up during the foreign university course for candidates having an eligible University Degree achieved in a non-Italian University) or the extended abstract of the Master thesis if the candidate is not yet graduated (at most 3 publications). - Copy of the supporting documentation and qualifications (at most 3 documents). - English language certificate (if obtained). - At least one recommendation letter. <p>Only candidates who score at least 18 out of 30 scores in the evaluation of their documents and qualifications will be admitted to the project evaluation.</p>
<p>Evaluation of a project proposal</p>	<p>Maximum score for the research project proposal: 20 out of 100.</p> <p>The research project proposal must be submitted online jointly with the admission form.</p> <p>The topic of the research project must fall within research activities that are relevant to any of the curricula of the PhD Programme.</p> <p>The research project must consist of a written proposal, either in Italian or in English, with a maximum length of 6000 characters (spaces included), and should be organized according to the following requirements:</p> <ol style="list-style-type: none"> 1. Author 2. Title 3. Summary of the State-of-the-art 4. Motivations and goals of the proposed research proposal



	<p>5. Description of the research project 6. Proposed scientific methodology 7. Bibliographic references.</p> <p>Only candidates who score at least 12 out of 100 in the evaluation of their research proposal will be admitted to the interview.</p>
Interview	<p>Maximum score for the interview: 50 out of 100.</p> <p>The interview will be in English and will consist of:</p> <ul style="list-style-type: none"> - Debate about the research project, presentation of the candidate's curriculum, background and Master thesis (or of a document similar to the thesis drawn up during the foreign university course for candidates having an eligible University Degree achieved in a non-Italian University), and discussion of the publication presented (about 15 minutes). It is possible to present slides as support. - Assessment of the candidate's motivation to carry out research on the scientific areas covered by the PhD Programme. - Assessment of the candidate's aptitude to carry out research on the scientific areas covered by the PhD Programme. - Assessment of the candidate's proficiency of English. <p>Candidates may be allowed to be interviewed remotely with the use of a video conference application, pursuant to the prescriptions envisaged under Article 9, paragraphs 6 and 7 of the Call for Admissions.</p> <p>Only candidates who score at least 30 points out of 100 in the interview will enter the PhD Programme final ranking list of merit to be admitted to the PhD Programme.</p>
Place and date of interview	The interviews will be held on July 13 and 14, 2026, at 9:30 a.m. (Italian Time), Aula A6 (Room A6), Contrada S. Chiara, 50 - Dipartimento di Economia e Management, Brescia; Italy
Academic contact information of the PhD Programme	Prof.ssa Giorgia Oggioni, e-mail: giorgia.oggioni@unibs.it Dott.ssa Francesca Guerini, e-mail: francesca.guerini@unibs.it
Academic and research PhD activity	https://permalink.unibs.it/phd/aem/site https://permalink.unibs.it/phd/comprasy https://permalink.unibs.it/phd/aem/en

BUSINESS & LAW INSTITUTIONS AND BUSINESS: VALUE, RULES AND SOCIAL RESPONSIBILITY

Scientific areas	Area 12 (Law); Area 13 (Economics and Statistics); Area 14 (Political and Social Sciences)
Academic disciplines	GIUR-01/A; GIUR-02/A; GIUR-04/A; GIUR-05/A; GIUR-11/B; ECON-03/A; ECON-04/A; ECON-06/A; ECON-07/A; ECON-



	08/A; STEC-01/B; GSPS-08/A
Duration	3 years
Starting date	November 1 st , 2026
Proponent Structure	Department of Economics and Management
Coordinator	Prof. Nadia Maccabiani
Admission requirements	<p>LMG/01 Law (including LMG/01 R; LM/SC-GIUR e LM/SC-GIUR R); LM-16 Finance (including LM-16 R); LM-49 Tourism development and management (including LM-49 R); LM-52 International Relations; LM-56 Economics (including LM-56 R); LM-62 Political Science; LM-63 Public Administration (including LM-63 R); LM-76 Environmental and cultural economics (including LM-76 R); LM-77 Management (including LM-77 R); LM-81 Development Cooperation (including LM-81 R); LM-88 Sociology and Social Research (including LM-88 R).</p> <p>A University Degree achieved in Italy (Italian Laurea) or a University Degree granted in Italy according to the Italian academic system prior to Ministerial Decree 509/1999, amended by the Ministerial Decree 270/2004. Equivalent Advanced Degree (Italian Laurea Specialistica) / Master's Degree (Italian Laurea Magistrale) or any equivalent academic Master's Degree granted by foreign Universities.</p> <p>With specific and exclusive reference to the PhD admission purposes, the equivalence, in terms of duration and contents, between degrees awarded abroad and Italian degrees will be assessed by the Admission Board. The eligibility of the foreign university degree is ascertained by the Admission Board of the selection procedure of the PhD Programme, in compliance with the legislation in force in Italy and in the country where the university degree was awarded, as well as pursuant to the Treaties or international agreements on recognition of university degrees for the continuance of studies.</p> <p>Bachelor Degrees are not admitted.</p> <p>Undergraduates can apply for admission upon condition of the achievement of the Degree by the starting date of the PhD Programme activities: these candidates are required to submit the grades of the exams taken during their university career.</p> <p>Proficiency in English is required.</p>
Total number of posts available	<p>n. 5</p> <ul style="list-style-type: none"> - n. 4 posts benefiting of a scholarship / other forms of financial support and - n. 1 post without scholarship / other forms of financial support
Posts without a research topic (among those already	<p>(CODES A1-A2-A3-A4)</p> <p>n. 4 for ordinary posts not having a research topic, financed by</p>



available)	the University of Brescia
Posts linked to a research topic (among those already available)	None
Out of which posts not benefiting a scholarship (among those already available)	(CODES OSB1) n. 1 post without scholarship / other forms of financial support
Selection Procedure	
Evaluation of Curriculum Vitae/Publications, etc.	<p>Maximum score for curriculum vitae/publications: 30 out of 100</p> <p>Eligible qualifications:</p> <ul style="list-style-type: none"> - Master thesis (or a document similar to a thesis drawn up during the foreign university course for candidates having an eligible University Degree achieved in a non-Italian University) and the related University curriculum; - Scientific publications; - Any other supporting evidence that can be considered relevant and useful for the admission proceedings. <p>If the candidate is not yet graduated, the average grade of his/her university curriculum will be taken into consideration.</p> <p>The following step of the evaluation proceedings (i.e., the assessment of the research project) will be undertaken upon condition that the applicant receives at least 18 out of 100 at this stage.</p>
Evaluation of a project proposal	<p>Maximum score for the research project proposal: 30 out of 100</p> <p>The research project proposal must be submitted online jointly with the admission form.</p> <p>The research project must consist of a written proposal, either in Italian or in English, on topics related to the Sustainable Development Goals (SDGs - UN 2030 Agenda, https://sdgs.un.org/goals) or, in any case, argued in correlation with the SDGs, maximum length of 25,000 characters (spaces excluded), and shall be drafted according to the following requirements:</p> <ol style="list-style-type: none"> 1. Author 2. Title 3. Short literature review 4. Research questions and purposes 5. Methodology 6. References. <p>Only applicants who receive at least 18 out of 100 in the evaluation of their research proposal will be admitted to the interview.</p>
Interview	Maximum score for the interview: 40/100



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	<p>The interview will focus to debate about the research project proposal and the candidate's curriculum vitae/publications. Furthermore, the interview also aims at assessing candidate's English proficiency.</p> <p>Applicants may be allowed to be interviewed remotely by video conference, pursuant to the prescriptions envisaged by Article 9, paragraphs 6 and 7 of the Call for Admissions.</p> <p>At the end of the whole evaluation process, candidates with an overall score lower than 70 out of 100 will not be admitted to the PhD Programme.</p>
Place and date of the interview	Dates for the interviews: July 16 th and 17 th 2026 at 09:00 AM. Venue: Department of Economics and Management, Room: B5, Building: S. Chiara. For updates please check the website: https://www.unibs.it/en/node/1078
Contact information of the PhD Programme	Prof. Nadia Maccabiani, Department of Economics and Management, email: nadia.maccabiani@unibs.it Dott.ssa Francesca Guerini, email: francesca.guerini@unibs.it
Academic and research PhD activity	https://permalink.unibs.it/phd/bl/en